

**HAWAII HEALTH SYSTEMS CORPORATION
NOTICE OF AND REQUEST FOR EXEMPTION
FROM CHAPTER 103D, HRS**

EX-152

1. TO: Chief Procurement Officer

2. FROM: Tammy Dumlao

Department/Division/Agency Pursuant to §103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department requests a procurement exemption to purchase the following:

3. DESCRIPTION OF GOODS, SERVICES OR CONSTRUCTION:

Highly specialized, rapid-response, remote support delivered 24-hours per day, seven days per week, for revenue cycle management including FHB Lock Box, Remittance 835 processing, splits between HHSC AR Systems, Soarian 837 claims to Relay, Series maintenance, and claims merging support.

4. NAME AND ADDRESS OF VENDOR: Pearce Consulting Group, LLC
P.O. Box 196758
Winter Springs, FL 32708

5. PRICE:
\$600,000.00

6. TERM OF CONTRACT: FROM: 11/17/20 TO: 11/16/22

7. PRIOR EXEMPTION REF. NO.
N/A

8. EXPLANATION DESCRIBING HOW PROCUREMENT BY COMPETITIVE MEANS IS EITHER NOT PRACTICABLE OR ADVANTAGEOUS TO THE STATE:

Since 2008 HHSC has repeatedly solicited these services using the Professional Services and Request for Proposal methods and has consistently identified only a single entity capable of providing the full range of the multiple, highly specialized services. The contractor must possess unique expertise in the HHSC internal claims processing and revenue management systems. It is estimated that even if an alternate vendor could be identified, more than a year of training would be required before an alternate could be ready to assume this critical role.

9. DETAILS OF THE PROCESS OR PROCEDURES TO BE FOLLOWED IN SELECTING THE VENDOR TO ENSURE MAXIMUM FAIR AND OPEN COMPETITION AS PRACTICABLE:

It is not practicable to follow a competitive process when obtaining the unique services of this contractor.

10. A DESCRIPTION OF THE AGENCY'S INTERNAL CONTROLS AND APPROVAL REQUIREMENTS FOR THE EXEMPTED PROCUREMENT:

This exemption shall be from HRS, Section 103D-303, and all other guidelines, rules and policies under chapter 103D shall be upheld. HHSC policies and procedures shall be followed and periodic reviews of the contract action shall be performed.

11. A LIST OF AGENCY PERSONNEL, BY POSITION, WHO WILL BE INVOLVED IN THE APPROVAL PROCESS AND ADMINISTRATION OF THE CONTRACT:

Name	Position	Involvement in Process	
TAMMY DUMLAO		<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
ALISON STRANSKY		<input type="checkbox"/> Approval	<input checked="" type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration
Edward N. Chu	HHSC CFO	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration

12. DIRECT INQUIRIES TO:

Contact Name: TAMMY DUMLAO
 Phone Number: 808-733-4068

AGENCY SHALL ENSURE ADHERENCE TO APPLICABLE ADMINISTRATIVE AND STATUTORY REQUIREMENTS

13. I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS, TO THE BEST OF MY KNOWLEDGE, TRUE AND CORRECT.



Oct 13, 2020

Department Head (Print: TAMMY DUMLAO) Date

Reserved for CPO/Delegee Use Only

14 .Date Notice Posted: 10-13-20

The CPO is in the process of reviewing this request for exemption from Chapter 103D, HRS. Submit written objections to this notice to issue an exemption from Chapter 103D, HRS, within seven (7) calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer, HHSC, 3675 Kilauea Ave., Honolulu, Hawaii 96816

Chief Procurement Officer's comments:

Services are critical in providing cash flow to fund operations of the hospitals.

15. APPROVED DISAPPROVED NO ACTION REQUIRED

HHSC Chief Procurement Officer –

Signature 

Date Oct 19, 2020