HAWAII HEALTH SYSTEMS CORPORATION
NOTICE OF AND REQUEST FOR EXEMPTION
FROM CHAPTER 103D, HRS

1. TO: Chief Procurement Officer

2. FROM: A.A. Stransky for Rev. Cycle Dept.

Department/Division/Agency Pursuant to §103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department requests a procurement exemption to purchase the following:

3. DESCRIPTION OF GOODS, SERVICES OR CONSTRUCTION:

Electronic Connectivity to CMS Medicare Patient Eligibility Portal

4. NAME AND ADDRESS OF VENDOR: ABILITY NETWORK
300 N. 6111 St., STE 900A
Minneapolis, MN 55401

5. PRICE: $106,000

6. TERM OF CONTRACT: FROM: 4/1/21 TO: 03/31/23

7. PRIOR EXEMPTION REF. NO.: None

8. EXPLANATION DESCRIBING HOW PROCUREMENT BY COMPETITIVE MEANS IS EITHER NOT PRACTICABLE OR ADVANTAGEOUS TO THE STATE:

This request seeks authorization for a "limited" Exemption from normal competitive purchasing procedures under Chapter 103D HRS. This solicitation for specialized services was restricted to the limited number of vendors approved by CMS to access the CMS Medicare Patient Eligibility Portal. The list of nine CMS-approved vendors included:

- Cortex EDI
- McKesson Carebridge
- MedXpress
- Solutions Healthcare
- AHDS
- Axiom
- eSolutions/Waystar
- MedTransDirect

HHSC solicited all nine, and received product information and quotes from four vendors: ABILITY, AHDS, Axiom and eSolutions/Waystar. Product information was scored by a four-person evaluation team. All four responsive vendors were invited to present software demos of their application, and two vendors responded. Both vendors' demos were reviewed and scored, and pricing was evaluated. Award made to the vendor offering the greatest overall combination of service and price.

9. DETAILS OF THE PROCESS OR PROCEDURES TO BE FOLLOWED IN SELECTING THE VENDOR TO ENSURE MAXIMUM FAIR AND OPEN COMPETITION AS PRACTICABLE:

A Request for Quotation was issued to the published list of nine CMS-approved vendors. Vendor product information, quotations and software demos were ranked, and award was made to the vendor offering the greatest overall combination of service and price.

10. A DESCRIPTION OF THE AGENCY'S INTERNAL CONTROLS AND APPROVAL REQUIREMENTS FOR THE EXEMPTED PROCUREMENT:

This exemption shall be from HRS, Section 103D-303, and all other guidelines, rules and policies under chapter 103D shall be upheld. HHSC policies and procedures will be followed and periodic reviews of contract action will be performed.
11. A LIST OF AGENCY PERSONNEL, BY POSITION, WHO WILL BE INVOLVED IN THE APPROVAL PROCESS AND ADMINISTRATION OF THE CONTRACT:

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Involvement in Process</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.A. Stransky, Sr. Contract Manager</td>
<td></td>
<td>Approval</td>
</tr>
<tr>
<td>Tammy Dumalo, Director of Revenue Cycle</td>
<td></td>
<td>Approval, Administration</td>
</tr>
<tr>
<td>Linda Rosen, M.D., CPO</td>
<td></td>
<td>Approval, Administration</td>
</tr>
<tr>
<td>Edward N. Chu</td>
<td>HHSC CFO</td>
<td>Approval, Administration</td>
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</tbody>
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12. DIRECT INQUIRIES TO:

Contact Name: Matt Chun, Rev Cycle Analyst  
Phone Number: 808-733-4086

AGENCY SHALL ENSURE ADHERENCE TO APPLICABLE ADMINISTRATIVE AND STATUTORY REQUIREMENTS

13. I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS, TO THE BEST OF MY KNOWLEDGE, TRUE AND CORRECT.

Mar 25, 2021  
Department Head (Print: Tammy Dumalo)  
Date

Reserved for CPO/Delegee Use Only

14. Date Notice Posted: 1-25-21

The CPO is in the process of reviewing this request for exemption from Chapter 1030, HRS. Submit written objections to this notice to issue an exemption from Chapter 1030, HRS, within seven (7) calendar days or as otherwise allowed from the above posted date to:  
Chief Procurement Officer, HHSC, 3675 Kilauea Ave., Honolulu, Hawaii 96816

Chief Procurement Officer's comments:

Services are necessary for patient eligibility verification.

15. ✔ APPROVED  ☐ DISAPPROVED  ☐ NO ACTION REQUIRED  

HHSC Chief Procurement Officer –  
Date  May 19, 2021

HHSC PUR Policy 0017 Rev. 1-30-12 PUR 007