

**HAWAII HEALTH SYSTEMS CORPORATION  
NOTICE OF AND REQUEST FOR EXEMPTION  
FROM CHAPTER 103D, HRS**

**EX -204**

<b>1. TO:</b> Chief Procurement Officer							
<b>2. FROM:</b>	Tammy Dumlao, Director of Revenue Cycle						
Department/Division/Agency Pursuant to §103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department requests a procurement exemption to purchase the following:							
<b>3. Description of goods, services, or construction:</b> Various Specialized Account Resolution (AR) and Coding Services							
<b>4. Name and Address of Vendor:</b> Multiple Vendors	<b>5. Price:</b> Estimated combined Aggregate \$3,900,000 per year.						
<b>6. Term of Contract:</b> From: November, 2025 To: November, 2026	<b>7. Prior Exemption Ref. No.</b> None 199						
<p><b>8. Explanation describing how procurement by competitive means is either not practicable or advantageous to the State:</b></p> <p>HHSC seeks a partial Exemption pertaining to the second step in numerically Ranking qualified Professional Services (PS) solely related to unique or highly specialized Account Resolution (AR) services and Coding and Coding Audit Services. Prior to each fiscal year, HHSC publicly post our anticipated AR and Coding services, inviting Healthcare AR and Coding businesses to respond with their Letter of Interest and Statement of Qualifications (SOQ's). AR and Coding businesses submissions in response to this annual invitation are then evaluated and if deem qualified, AR and Coding businesses are placed on HHSC approved vendor list in Step 1 of the professional services process.</p> <p>AR services are currently being provided by Conifer, Aargon, Elevate/Med-Data, International Revenue Recovery Group, BC Services, Inc., EnableComp, CorroHealth, TruBridge,</p> <p>Coding services are currently being provided by Health Information Resource Group (HIRG), AMN Healthcare (Med Partner), Mira-Med (On-Call), TruBridge, National Staffing, Managed Resources Inc (MRI), Kiwi-Tek, CorroHealth, Medovent Solutions and Star Medical.</p> <p>Step 2 of the PS process requires a numeric ranking of 3 or more individual AR &amp; Coding businesses from the approved PS List. It is not advantageous or practicable for HHSC to rank AR &amp; Coding businesses, therefore, HHSC is seeking exemption from Step 2 of the ranking process. This Exemption is justified by HHSC's need to make multiple awards for a wide range of AR &amp; Coding scenarios and EMR IT systems. All AR &amp; Coding businesses qualified through the Step 1 process to be on the FY2018 PS List may be awarded a contract based on their areas of AR &amp; Coding expertise. HHSC Coding requirements may include hospital and professional fee coding, hospital and professional fee coding and compliance audits, analysis and training and RAC consulting.</p> <p>Because all vendors are qualified through the Step 1 process may receive a contract award tailored to their areas of expertise, it is a redundant process to rank all the AR and Coding businesses for their expertise in all the above areas of AR &amp; Coding expertise. Throughout the calendar year HHSC publicly posts its invitation to make application for the HHSC Professional Services List and continuously reviews all applicants using the PS Step 1 evaluation of Letters of Interest and Statements of Qualifications. Additional Coding businesses will be added to the HHSC PS List.</p>							
<p><b>9. Details of the process or procedures to be followed in selecting the vendor to ensure maximum fair and open competition as practicable:</b> Direct negotiation with each AR &amp; Coding businesses on HHSC approved vendor list as the need may arise. Prior to the beginning of each FY and then possibly throughout the calendar year HHSC reviews the list of qualified Coding businesses and if necessary HHSC will posts its Professional Services seeking Letters of Interest and Statements of Qualifications.</p>							
<p><b>10. A description of the agency's internal controls and approval requirements for the exempted procurement:</b></p> <p>This exemption shall be from HRS, Section 103D-303 "Ranking" 3 or more AR &amp; Coding businesses. All other guidelines, rules and policies under chapter 103D shall be upheld. HHSC policies and procedures will be followed and periodic reviews of contract action will be performed.</p>							
<p><b>11. A list of agency personnel, by position, who will be involved in the approval process and administration of the contract:</b></p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;"><i>Name</i></th> <th style="text-align: left;"><i>Position</i></th> <th style="text-align: left;"><i>Involvement in Process</i></th> </tr> </thead> <tbody> <tr> <td>Jeffrey Saito</td> <td>Contract Manager</td> <td> <input type="checkbox"/> Approval                             <input checked="" type="checkbox"/> Administration                         </td> </tr> </tbody> </table>		<i>Name</i>	<i>Position</i>	<i>Involvement in Process</i>	Jeffrey Saito	Contract Manager	<input type="checkbox"/> Approval <input checked="" type="checkbox"/> Administration
<i>Name</i>	<i>Position</i>	<i>Involvement in Process</i>					
Jeffrey Saito	Contract Manager	<input type="checkbox"/> Approval <input checked="" type="checkbox"/> Administration					

Tammy Dumlao	Director of Revenue Cycle	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
Edward N. Chu	HHSC CEO	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration

**12. Direct inquiries to:**

Contact Name: Jeff Saito  
Phone Number: 808-269-1962

**13.** Agency shall ensure adherence to applicable administrative and statutory requirements  
***I certify that the information provided above is, to the best of my knowledge, true and correct.***



Department Head (Print: \_\_\_\_\_) Date Mar 6, 2026  
Tammy Dumlao

Reserved for CPO/Delegee Use Only

**14 .Date Notice Posted: 03/09/2026**

The CPO is in the process of reviewing this request for exemption from Chapter 103D, HRS. Submit written objections to this notice to issue an exemption from Chapter 103D, HRS, within seven (7) calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer, HHSC, 3675 Kilauea Ave., Honolulu, Hawaii 96816

**Chief Procurement Officer's comments:**

15.  **APPROVED**

**DISAPPROVED:**

**NO ACTION REQUIRED**

\_\_\_\_\_  
HHSC Chief Procurement Officer - *Signature*

\_\_\_\_\_  
Date