

#### STATE PROCUREMENT OFFICE NOTICE OF AMENDMENT TO EXEMPTION FROM CHAPTER 103D, HRS, CONTRACT

1. TO:	Head of Purc	hasing Agency				
2.FROM:	Alice Hall					
2.1°1CO1V1.	Department/Divi	sion/Agency				
		ijanian And Associates		4. P.E. Reference No		
5. Descrip	tion of goods,	services, or construction:	purchase orti	ropedic surgical equ	ipment and devi	ces
6 Scope of	work for the co	ntract is revised as follows:				
-	not revised.					
Scope is .	not revised.					
1						
0		A	dad Camerat Bei	aba-aa		
-	ontract Price: \$2	endment(s) are necessary be	ded Contract Pri	ce: no change		
7. Reason:		of the exemption is appropri		ıld have been accompli	ished via the smal	l <del>p</del> urchase
method. T	he purchase ord	ers were issued on August 1	l6, 2005. Notic	of the exemption was	properly filed 7	lays prior to the
approval, a	as documented i	n the file.				
• Direct o	questions to:	Alice Hall, Director of Co	ntract	Phone:	733-4168	
6. <b>D</b> #001 4	andstrong to:	Management				
	Agency	shall ensure adherence to a	applicable admir	nistrative and statutory	requirements.	
9.	Pursi	uant to § 103D-102, H.	RS, and § 3-	120-5, HAR, I ceri	tify that the	
_		ion provided above is,	-		•-	
Mr.		, , * , , ,	3-23-06			
Departmen	<u> </u>	<del> </del>	Date			
Departmen	it tiead	W 12 12	Date			
				Date Post	ed:	
		<del> </del>				
		ns to this notice of intent to the above posted date to:		ement exemption contr asing Agency	act within seven o	alendar days or
as otherwis	se allowed Hom	uie above posteu date to:	HHSC	манц женсу		
			3675 Kila			
			Honolulu,	HI 96816		
Head of Pu	irchasing Agenc	y's Comments:				
				•	<u> </u>	
,			<del></del>	•	<u> </u>	
12.	APPROVED	DISAPPROVED	·	,		
12.	APPROVED	DISAPPROVED		of Purchasing Agenc	у	Date

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EX OS -24

**2**1002/004

Jul-14. 2005 3:13PM

Subset in Deplicate

No. 5742 P. 2 Withdrawn

### STATE OF HAWAII REQUEST FOR EXEMPTION FROM CHAPTER 103D, HRS

Present to \$ 103D-102(b)(4), FRS, and Chapter 3-120, HAR, the Department requests introduce the following.  Description of goods, services, or construction:  San attached  Name of Vendor: Mardjanian And Associates Address: 2786 Booth Road Honolulu, HI 96813  From: June 1, 2005To: May 31, 2006  Explanation describing how procurement by competitive means is either not practicable.  See attached	s brockeneur exercinger to		ROM: Operation/P
Name of Vendor: Mardjanian And Associates Address: 2786 Booth Road Econolulu, HI 96813  Tenn of Contract: From: June 1, 2005To: May 31, 2006  Explanation describing how procurement by competitive means is either not practicable as attached		103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department r	Present to \$ 103D-
Name of Vendor: Mardjanian And Associates Address: 2786 Booth Road Eonolulu, HI 96813  can of Contract: From: June 1, 2005To: May 31, 2006  Explanation describing how procurement by competitive means is either not practicable as attached	Section (1972 17)	following:	<u>ordinse the rouown</u> Description of good
Name of Vendor Mardjanian And Associates 2786 Booth Road Bonolulu, HI 96813  com of Contract From: June 1, 2005To: May 31, 2006  Explanation describing how procurement by competitive means is either not practicable as attached		•	•
Honolulu, HI 96813  Em of Contract: From: June 1, 2005To: May 31, 2006  Employed to the state of		11 m α	igo äträčinen
Econolulu, HI 96813  com of Contract From: June 1, 2005To: May 31, 2006  com of Contract From: June 1, 2005To: May 31, 200	Cost		tame of Vendor
em of Contract From: June 1, 2005To: May 31, 2006  Explanation describing how procurement by competitive means is either not practicable attached	NTE \$20,000.00	2786 Booth Road	
aplacation describing how procurement by competitive means is either not practicable at tached	MIE \$20,000.00	Honolulu, HI 96813	•
e attached	Prior Exemption Ref. No. (if applicate through to the table and the table and the table and tabl	act From June 1, 2005To: May 31, 2006	of Contract
stells of the process or procedure to be followed in selecting the vender to casure maxis exicable: There are other orthopedic vendors but they do r	man fair and open competition	nucess or proceeding to be followed in selecting the weather to come	etalla of the process
windle there are other orthopeans values but they do now equipment/instruments specific to the suggest know that joints, no other wender considered at this time.	idge of repairing	ment/instruments specific to the sugeon's	me equipment
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	TO TO SHEET		•

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No.5742 P. 3

description of the agency's internal controls and approval requirements for the	Security Processing
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list of agency personnel, by position title, who will be involved in the approva	process and administration of the const
Peter Matsuura, MD	
Christine Takshashi, Surgical Services Supervisor Malia Lewis, Nurse Manager of of the Operating Room	n
	a protection to accompany
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	The state of the s
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icect questions to:	Phone Number:   808-974-7041
	000-274-7042
is exemption should be considered for list of exemptions attached to Chapter 3	-120, HAR: Yes 🗆 No 🗆
is exemption should be considered for list of exemptions attached to Chapter 3	120, 27-2
	THE BEST OF MY KNOWLEDGE,
Malia lewis  bis exemption should be considered for list of exemptions attached to Chapter 3  I CERTIFY TEAT THE INFORMATION PROVIDED ABOVE IS, TO TRUB AND CORRECT.	THE BEST OF MY KNOWLEDGE,
TERRITER TEAT THE INFORMATION PROVIDED ABOVE IS, TO TRUB AND CORRECT.	Hend or Dangeron Dans
I CERTIFY TEAT THE INFORMATION PROVIDED ABOVE IS, TO TRUB AND CORRECT.	Flord or District Detroit Head)
THE CEC CEO	Hend or Dangeron Dans
Its exemption should be considered for list of exemptions attached to Chapter 3  I CERTIFY TEAT THE INFORMATION PROVIDED ABOVE IS, TO TRUB AND CORRECT.  Physical Processing Contracts  True (If other considered for list of exemptions attached to Chapter 3  I CERTIFY TEAT THE INFORMATION PROVIDED ABOVE IS, TO TRUB AND CORRECT.	Hand or Duignes Dem
The CEC CEO	Hend or Danger Detro
THE CEC CEO	Head or Daignes Dens
THE CEC CEO	Hend or Danger Detro
I CERTIFY TEAT THE INFORMATION PROVIDED ABOVE IS, TO TRUB AND CORRECT.	Hend or Danger Detro

CC.

APPROVED

State Procurement Office

Jul.14. 2005 3:13PM

No.5742 P. 4

# Attachment to State of Hawaii REQUEST FOR EXEMPTION FROM CHAPTER 103D, HRS. From HESC/HMC/Operating Room for Merdjanian and Associates

### Description of goods, services or construction:

Vendor services for orthopedic equipment/instruments/consult for specific orthopedic procedures in the operating room (OR). Equipment/instruments include surgical implants, instruments and other medical products specific to total joint procedures. They are equipment/sets that are not kept at Hilo Medical Center (HMC) but flown in on an on-call basis for the surgeon. The volume of total joint procedures specific to this vendor does not allow HMC to store it in the OR, nor lease or buy. Vendor has limited equipment/instruments available for the entire state.

## Explanation describing how procurement by competitive means is either not prescientle or not advantageous to the State:

Dr. Peter Matsuura is the only orthopedic surgeon who is able to perform total joint procedures at HMC. He is specifically trained in the use of the vendor's equipment/instruments. This vendor also provides clinical consult and is present during total joint procedures at no extra charge. No other vendor able to provide equipment/instruments specific to Dr. Matsuura's surgical technique and training. It is not advantageous and reasonable for the State to require a Surgeon to change his method or practice and use of equipment/instruments. He has been using this vendor for 10+years at HMC with good results for his patients. Vendors/instruments equipment is specific to the total joint procedures and is not interchangeable with other companies.

Adhering to HRS Chapter 103D would have dire consequences for the patients at HMC because the Surgeon would not be able to perform certain total joint procedures without the equipment/instruments from this specific vendor. It is not practical to make a surgeon change his technique or practice.

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