TO: HPA

FROM: Samuel Mahelona Memorial Hospital

Pursuant to 103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department requests a procurement exemption to purchase the following:

Description of goods, services, or construction:

To provide laundry services for Samuel Mahelona Memorial Hospital.

Name of Vendor: Up To Date Cleaners
Address: 3145 Akau Road, Koloa, HI 96756
Cost: $180,000/year

Term of Contract: From: 05/01/06 To: 11/30/06
Prior Exemption Ref No.

Explanation describing how procurement by competitive means is either not practicable or not advantageous to the State:

Up to Date Cleaners is presently the only company on Kauai that can provide laundry services. There are other laundry service companies in the State, however; it would not be advantageous nor practical for us to use their services unless they physically had a location here on Kauai. If a vendor were to decide to establish a business on Kauai in order to do our laundry, it would take several months for them to prepare due to the extensive heavy equipment that would be needed. The likelihood that anyone could compete with his vendor which is already established with equipment and employees is highly improbable. A new establishment would not have the track record in handling Hospital laundry needs to sit would be unlikely they would be selected.

Details of the process or procedure to be followed in selecting the vendor to ensure maximum fair and open competition as practicable:

Up to Date Cleaners is the only vendor on island that can provide these services. The other acute care facility on island also utilizes this vendor. Mahelona presently has their own laundry service department but as of May 1st we will be shutting down this service.
REQUEST FOR EXEMPTION FROM CHAPTER 103D.HRS

A description of the agency's internal control and approval requirements for the exempted procurement:

Request for exemption is completed and approved by our President & CEO or his designee.

A list of agency personnel, by position title, who will be involved in the approval process and administration of the contract:

1. Tom Driskill, Jr. – President & CEO
2. Kelley Roberson – Corporate COO/CFO
3. Ortinna Skomoroch – Kauai Region CEO
4. Herman Chong – Regional Facilities Director

Direct questions to: Herman Chong
Phone Number: 338-9431

This exemption should be considered for list of exemptions attached to Chapter 3-120, HAR. Yes No

I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS, TO THE BEST OF MY KNOWLEDGE, TRUE AND CORRECT

[Signature]
Department Head or Designee 1-23-06

[Signature]
Regional CEO

Chief Procurement Officer's Comments:
Need to try competitive process by end of November, 2006, to put in place a contract

[Signature] 1-24-06
Head of Purchasing Agency Designee

[Signature] 1-24-06
Chief Procurement Officer

APPROVED □ DISAPPROVED