

EX06-035A

HAWAII HEALTH SYSTEMS CORPORATION
NOTICE OF AMENDMENT TO EXEMPTION FROM CHAPTER 103D, HRS, CONTRACT

1. TO: Chief Procurement Officer
 2. FROM: Joe Evanoff, Director of Contract Management
 Department/Division/Agency

3. Name of Contractor: various

4. P.E. Reference No. 06-035

5. Description of goods, services, or construction:
 Physician services of all types for all facilities – see original exemption.

6. Scope of work for the contract is revised as follows:
 n/a – no change

Original Contract Price: \$up to \$50 million total Amended Contract Price: \$up to \$75 million total


7. Reason: This/These amendment(s) are necessary because:
 To change the expiration date and contract price to include the period January 30, 2009 to January 30, 2010.

8. Direct questions to: Kay Richford

Phone: 808.322.6937

Agency shall ensure adherence to applicable administrative and statutory requirements.

9. Pursuant to § 103D-102, HRS, and § 3-120-5, HAR, I certify that the information provided above is, to the best of my knowledge, true and correct

Kelley C. Roberson  ~~12/18/07~~ 12/20/07
 Department Head HHSC/COO & CFO Date

Reserved for CPO/Delegee Use Only

Date Posted: _____

11. Submit written objections to this notice of intent to amend a procurement exemption contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
 HHSC
 3675 Kilauea Ave.
 Honolulu, HI 96816

12. Chief Procurement Officer's Comments:

APPROVED DISAPPROVED
 NO ACTION REQUIRED


 Chief Procurement Officer

12/21/07
 Date

10/31/2008 15:41 IFAX

+ EMMITT

001/002

EX 06-35

**HAWAII HEALTH SYSTEMS CORPORATION
NOTICE OF AND REQUEST FOR EXEMPTION
FROM CHAPTER 103D, HRS**

1. TO: Thomas Driskill, Jr., Chief Procurement Officer; Pres/CEO
2. FROM: Kelley Roberson, COO/CFO

Department/Division/Agency

Pursuant to §103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department requests a procurement exemption to purchase the following:

<p>3. <u>Description of goods, services or construction:</u> All physician services and recruitment of physician services for all HHSC facilities including administrative, consulting and clinical services, on-call and patient care. The contracts will be with individuals, groups, or other legal entities supplying physician services, and will also include physician recruitment agreements. Non-physician services such as recruitment and locum tenens agencies ("head hunters") are not covered by this exemption, but the resulting contracts with the individuals or groups of physicians obtained thru the use of these agencies are covered.</p>
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<p>4. Name of Vendor: various Address:</p>	<p>5. Price: Sup to \$50 million total</p>
<p>6. Term of Contract: From: various To: up to January 30, 2008</p>	<p>7. Prior Exemption Ref. No.</p>

<p>a. <u>Explanation describing how procurement by competitive means is either not practicable nor advantageous to the State:</u> There has been an increase in the need for contracted physicians to provide on-call coverage as well as other physician services described above. On-call coverage contracts will be offered to all physicians who are members of the medical staff and have privileges in the needed specialty. Competition does not exist for these on-call contracts. In addition to on-call services, physicians provide various services to HHSC via contract, including clinical, administrative, and consulting services. For all physician services, there is little competition due to a number of factors including the location of the facilities in rural areas. Previous solicitations utilizing the professional services list method have not yielded any results. No physicians have submitted their qualifications and expressions of interest in response to our professional services solicitations, which have been open for 17 months. Physicians generally do not respond to procurement solicitations, including RFPs, but are recruited utilizing recruitment agencies and word of mouth and because they chose to live in a particular area. Most HHSC facilities are in rural areas, which makes it even more difficult to attract physicians utilizing the traditional 103D methods. Since alternative procurement is the general practice due to no response to solicitations, it is more efficient to grant a blanket exemption. This will save employee time in drafting and processing alternative procurement documents for each contract.</p>
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<p>9. <u>Details of the process or procedures to be followed in selecting the vendor to ensure maximum fair and open competition as practicable:</u> On call services will be offered to physicians in most specialties who are credentialed in the needed field and members of the medical staff. HHSC will conduct competitive solicitations where it is feasible and expected to result in competition, as determined by the contract manager. HHSC will continue to seek physicians to provide the coverage and will conduct a competitive solicitation where it appears that there is more than one viable provider expressing interest in providing the service and where an exclusive contract is necessary. Exclusive contracts will not be awarded unless the Board of Directors makes a determination that it is in HHSC's best interest to award an exclusive contract in order to attract providers of the needed services. A fair market value negotiation and evaluation process is strictly adhered to when contracting for these health care services and is reviewed by the Corporate Compliance Office in order to ensure that no vendor is over paid, which also furthers competition. The contracts will be entered on the State PRS as CPO granted exemptions. Tax clearance requirements of Chapter 103-53 HRS will be followed.</p>
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10/31/2006 15:41 IFAX

→ EMMITT

002/002

REQUEST FOR EXEMPTION FROM CHAPTER 103D, HRS (Cont.)

10. A description of the agency's internal controls and approval requirements for the exempted procurement:
The Regional CFOs, Regional CEOs, Corporate COO/CFO, and Pres/CEO and trained contract managers will all be involved in awarding the contracts. The Medical Directors of the facilities will also be involved.

12. A list of agency personnel, by position, who will be involved in the approval process and administration of the contract:

Name	Position	Involvement in Process
Thomas Driskill, Jr.	Pres/CEO	X <input type="checkbox"/> Approval <input type="checkbox"/> Administration
Kelley Roberson	COO/CFO	X Approval <input type="checkbox"/> Administration
	Regional CEO's (5)	x <input type="checkbox"/> Administration
	Regional CFO's (5)	x <input type="checkbox"/> Administration
	Regional Medical Directors (5)	x <input type="checkbox"/> Administration

13. Direct inquiries to: Department: Contract Management
Contact Name: Alice Hall
Phone Number: 733-4168
Fax Number: 733-4460

14. This exemption should be considered for list of exemptions attached to Chapter 3-120, HAR: YES xx NO

Agency shall ensure adherence to applicable administrative and statutory requirements

15. I certify that the information provided above is, to the best of my knowledge, true and correct.

Kelley C. Roberson
Kelley C. Roberson
COO & CFO
10/27/06
Department Head Date

Resubmitted for CPFO's Use

16. Date Notice Posted 10-31-06

The Chief Procurement Officer is in the process of reviewing this request for exemption from Chapter 103D, HRS. Submit written objections to this notice to issue an exemption from Chapter 103D, HRS, within seven calendar days or as otherwise allowed from the above posted date to: Thomas Driskill, Jr, HHSC, 3675 Kilauea Ave., Honolulu, HI 808-733-4151.

Chief Procurement Officer's comments:

17. APPROVED DISAPPROVED

Chief Procurement Officer

Date

12/18/2008 15:58 IFAX

→ EMMITT

001/003

EX 06-35 A

**HAWAII HEALTH SYSTEMS CORPORATION
NOTICE OF AMENDMENT TO EXEMPTION FROM CHAPTER 103D, HRS, CONTRACT**

1. TO: Chief Procurement Officer
2. FROM: Alice Hall, Exec. Director of Contract Management
Department/Division/Agency

3. Name of Contractor: Various 4. P.E. Reference No. 06-035

5. Description of goods, services, or construction: Physician services of all types for all facilities – see original exemption.
6. Scope of work for the contract is revised as follows: n/a – no change
Original Contract Price: \$up to \$50 million total Amended Contract Price: \$no change
7. Reason: This/These amendment(s) are necessary because: To change the expiration date from January 30, 2008 to January 30, 2009

8. Direct questions to: Alice Hall Phone: 808-733-4168

Agency shall ensure adherence to applicable administrative and statutory requirements.

9. Pursuant to § 103D-102, HRS, and § 3-120-5, HAR, I certify that the information provided above is, to the best of my knowledge, true and correct

Alice Hall 12/6/06
Department Head Date

Reserved for CPO/Delegee Use Only	
Date Posted: <u>12-6-06</u>	
11. Submit written objections to this notice of intent to amend a procurement exemption contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer HIISC 3675 Kilauea Ave. Honolulu, HI 96816	
12. Chief Procurement Officer's Comments:	

APPROVED DISAPPROVED

[Signature] 12/15/06
Chief Procurement Officer Date

02/22/2007 16:24 IFAX

+ EMMITT

001/001

EX 06-35 A

**HAWAII HEALTH SYSTEMS CORPORATION
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1. TO: Chief Procurement Officer
2. FROM: Alice Hall, Exec. Director of Contract Management
Department/Division/Agency

3. Name of Contractor: Various

4. P.E. Reference No. 06-035

5. Description of goods, services, or construction:
Physician services of all types for all facilities – see original exemption.

6. Scope of work for the contract is revised as follows:
n/a – no change

Original Contract Price: Sup to \$50 million total

Amended Contract Price: \$no change

7. Reason: This/These amendment(s) are necessary because:
To change the expiration date from January 30, 2008 to January 30, 2009

8. Direct questions to: Alice Hall

Phone: 808-733-4168

Agency shall ensure adherence to applicable administrative and statutory requirements.

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Alice M Hall

12/6/06

Department Head

Date

Date Posted: 12-6-06

11. Submit written objections to this notice of intent to amend a procurement exemption contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
HHSC
3675 Kilauea Ave.
Honolulu, HI 96816

12. Chief Procurement Officer's Comments:

APPROVED DISAPPROVED

[Signature]
Chief Procurement Officer

Date

12/15/06

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REQUEST FOR EXEMPTION FROM CHAPTER 103D, HRS (Cont.)

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Kelley Roberson	COO/CFO	X Approval	<input type="checkbox"/> Administration
	Regional CEO's (5)		x <input type="checkbox"/> Administration
	Regional CFO's (5)		x <input type="checkbox"/> Administration
	Regional Medical Directors (5)		x <input type="checkbox"/> Administration

13. Direct inquiries to: Department: Contract Management
Contact Name: Alice Hall
Phone Number: 733-4168
Fax Number: 733-4460

14. This exemption should be considered for list of exemptions attached to Chapter 3-120, HAR: YES xx NO

Agency shall ensure adherence to applicable administrative and statutory requirements

15. *I certify that the information provided above is, to the best of my knowledge, true and correct.*

Kelley C. Roberson
COO & CFO
10/27/06
Date

Kelley C. Roberson
Department Head

16. Date Notice Posted 10-31-06

The Chief Procurement Officer is in the process of reviewing this request for exemption from Chapter 103D, HRS. Submit written objections to this notice to issue an exemption from Chapter 103D, HRS, within seven calendar days or as otherwise allowed from the above posted date to: Thomas Driskill, Jr, HHSC, 3675 Kilauea Ave., Honolulu, HI 808-733-4151.

Chief Procurement Officer's comments:

17. APPROVED DISAPPROVED

Sam S. [Signature]
Chief Procurement Officer
Date 10/9/06