

**HAWAII HEALTH SYSTEMS CORPORATION  
NOTICE OF AND REQUEST FOR EXEMPTION  
FROM CHAPTER 103D, HRS**

EX Number: EX-13-005

1. TO: Chief Procurement Officer

2. FROM: Alan Ito

Department/Division/Agency Pursuant to §103D-102(b)(4), HRS, and Chapter 3-120, HAR, the Department requests a procurement exemption to purchase the following:

3. Description of goods, services or construction: Soarian ePrescribing is critical to the advancement of electronic health and HHSC's Electronic Medical Record project. ePrescribing allows medications (new and from the Med history) to be ordered from Soarian. Med History pulls in a patient's medication history through Sure Scripts' prescription repository, and includes prescriptions that the patient had filled at discharge as well as those filled at participating pharmacies.

E-scripting allows for prescriptions to be sent electronically from Soarian to the patient's local pharmacy or mail order pharmacy. In addition, ePrescribing, being fully integrated with Soarian, also conducts prescription benefit and formulary verification, allowing the physician and the patient to see what medications are covered, as well as their respective co-pays. Medications do not have to be "re-ordered", but can simply "added" to the list of discharge medications. ePrescribing occurs in Soarian, and not at an external site; therefore, all the information flows. With this integration, ePrescribing performs clinicals checking including: allergy, drug/drug interactions, minimum and maximum dose risks, which ensures the patient is receiving the proper medication at an affordable price.

Prescription requests can be sent in the ambulatory module (via email), as well as via a Physicians Request for information, such as benefit verification, outpatient medication history and formulary verification. Finally, the ePrescribing solution from Siemens interacts with the claims processing system to provide the patient with a cost estimate for their purchase.

4. Name and Address of Vendor: Siemens Healthcare  
51 Valley Stream Parkway,  
Malvern, Pennsylvania 19355

5. Price: \$766,666.82

6. Term of Contract: From: Date of Execution To: July 20, 2016

7. Prior Exemption Ref. No.

8. Explanation describing how procurement by competitive means is either not practicable or advantageous to the State: Soarian (the Siemens system HHSC is implementing) only supports the Siemens ePrescription solution as an embedded workflow or embedded system. To have a third party solution would require a medication workflow that would have physicians using two systems and would not allow the importing of home medications into the patient's longitudinal medication list and would not allow physicians to essentially "push the button" for ePrescription once discharge reconciliation is performed. This also would mean the prescription data would manually have to then be entered into Siemens Soarian. This is neither practical nor possible.

9. Details of the process or procedures to be followed in selecting the vendor to ensure maximum fair and open competition as practicable: Due to the reasoning outline in #8 above, direct negotiation with Siemens to procure, install, customize, and deployment of ePrescribing will take place. In addition, Soarian is already the system being implemented at HHSC for our new EMR system. ePrescribing directly integrates with the current Soarian system.

10. A description of the agency's internal controls and approval requirements for the exempted procurement:

This exemption shall be from HRS, Section 103D-303, and all other guidelines, rules and policies under chapter 103D shall be upheld. HHSC policies and procedures will be followed and periodic reviews of contract action will be performed.

11. A list of agency personnel, by position, who will be involved in the approval process and administration of the contract:

Name	Position	Involvement in Process	
Alan Ito	Chief Information Officer	<input type="checkbox"/> Approval	<input checked="" type="checkbox"/> Administration
James Brady	Director of Technical Services	<input type="checkbox"/> Approval	<input checked="" type="checkbox"/> Administration
Edward Chu	Corporate CFO	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration

12. Direct inquiries to:

Contact Name: James Brady  
Phone Number: 808-733-4090

Agency shall ensure adherence to applicable administrative and statutory requirements  
13. I certify that the information provided above is, to the best of my knowledge, true and correct.

  
 Department Head (Print: ALAN ITO) \_\_\_\_\_ Date 9/10/2012

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14. Date Notice Posted: 9/11/12

The CPO is in the process of reviewing this request for exemption from Chapter 103D, HRS. Submit written objections to this notice to issue an exemption from Chapter 103D, HRS, within seven (7) calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer, HHSC, 3675 Kilauea Ave., Honolulu, Hawaii 96816

Chief Procurement Officer's comments:

15.  APPROVED  
 DISAPPROVED:  
 NO ACTION REQUIRED

  
 HHSC Chief Procurement Officer - Signature \_\_\_\_\_ Date 9/25/12