

Submit in Duplicate

STATE OF HAWAII  
REQUEST FOR SOLE SOURCE

TO: HEAD OF PURCHASING AGENCY

FROM: Hilo Medical Center - Administration  
(Department/Division/Agency)

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

Inpatient and outpatient renal dialysis services.

Name of Vendor: St. Francis Medical Center  
Address: 140 Rainbow Drive  
Hilo, HI 96720

Cost:  
Approximately  
\$400,000.00/year

Term of Contract: From: 10/11/05 To: 10/10/06

Prior Sole Source Reference No.:

The goods, services, or construction has the following unique features, characteristics, or capabilities:

St. Francis Medical Center is an Oahu based hospital and renal care center for the State of Hawaii. They operate a center in Hilo at 140 Rainbow Drive, providing nursing and technical renal dialysis care. HMC patients are taken to the unit for outpatient care, and special trained nurses come to HMC to provide inpatient renal dialysis care.

*I have signed but need to*

*ask that this:*

*① Go to multiple centers 2-3 yr  
with two Gyrophon - Negotiate Now*

*② Take it to Nov 17 Bd for approval*

REQUEST FOR SOLE SOURCE (Cont.)

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

HMC has inpatient patients needing renal dialysis which we cannot provide. Some less acutely sick patients are able to be taken to St. Francis Hilo campus to receive outpatient dialysis services.

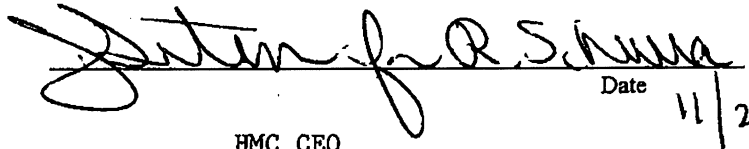
The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

\*\*\*SEE ATTACHED\*\*\*

Direct questions to: Julie Rukstad

Phone: 808-974-4731

*I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*



Date 11/2/05

HMC CEO

Title (If other than Department Head)

Chief Procurement Officer's comments:

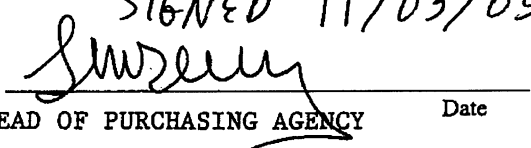
Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes  No . If no, a contract must be executed and funds certified.

APPROVED

DISAPPROVED

SIGNED 11/03/05



HEAD OF PURCHASING AGENCY

Date

*with changes on page 1*

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

There is no other healthcare organization providing comprehensive renal dialysis in Hilo other than St. Francis. Hilo Medical Center requires both inpatient services for our acutely ill patients who are too sick to travel, and St. Francis provides specialized renal care at the Hospital. For our long term care patients in skilled nursing or intermediate care, St. Francis has a facility on HMC grounds where the patients are taken. Typically, a patient needs dialysis procedures three times a week.

St. Francis also offers this service in Kona, through the same organization as the one in Hilo. There is an organization, North Hawaii Dialysis, which provides services in Waimea, approximately 50 miles or about an hour drive from Hilo. This is a smaller organization providing services to North Hawaii Community Hospital.

We checked the State licensing agency and found that St. Francis is the largest, most comprehensive renal dialysis healthcare organization in the state, and they provide services on all islands. We have not been able to interest other organizations to provide this specialized renal care on this island. Other organizations that offer dialysis would require patients to travel to other parts of the island or off-island, which is not financially feasible and would not meet the healthcare needs of the patients.