

SS 07-003

HAWAII HEALTH SYSTEMS CORPORATION
NOTICE & REQUEST FOR SOLE SOURCE

1. TO: Chief Procurement Officer
2. FROM: Annie Yonemoto, Director of Reimbursement & Budget
 Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:

Membership dues to Hawaii Health Information Corporation (HHIC) to compile and store HHSC's twelve facility inpatient discharges and Emergency visit information for applicable HHSC facilities on an ongoing basis including reporting of financial and utilization information into Hawaii Databank. HHIC also coordinate with an outside vendor on behalf of Hawaii hospitals to disseminate and collect patient satisfaction survey on an ongoing basis for several of HHSC facilities, therefore, the scope of services encompass payment to HHIC for patient satisfaction survey and other requested services within the terms of the membership agreement and any amendment thereof. HHIC is a Hawaii non-profit corporation that exists to collect, analyze, and disseminate statewide health information in support of efforts to continuously improve the quality and cost-efficiency of health care services provided to the people of Hawaii. HHIC carries out its mission, in part, by providing information to organizational and individual members engaged in analysis and research aimed at improving the health status of the population, as well as improving the quality and cost efficiency of health care in Hawaii. HHIC also hosts Hawaii Databank, which collects and stores Statewide financial and utilization information on hospitals. This project has been ongoing since 2003 and most of the Hawaii hospital participate and provide balance sheet, income statement as well as utilization information on a monthly basis.

4. Vendor Name: Hawaii Health Information System

Address: 600 Kapiolani Bl Ste 406
 Honolulu, Hawaii 96813

5. Price:

\$677,000

6. Term of

Contract:

From: 7/1/2007

To: 6/30/2012

7. Prior Sole Source Ref
 No. _____

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

HHIC has develop processes with Hawaii participating hospital to process and store inpatient discharges and emergency visit information from all of it's Hawaii membership acute care hospital statewide. There are data integrity checks and once the data have been audited and cleaned up the information is compiled and made available on HHIC.org web site for it's member. They also hosts a web site to collect and disseminate statewide financial and utilization data across the hospital throughout the state. They can easily compile financial information across all of it's participating member hospital and report on behalf of it's members financial and utilization information and share with outside agencies or legislatures on financial, clinical and/or utilization issues effecting Hawaii hospitals on a timely basis though it's data warehouse information.

9. Essential Features: How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: Recent examples of the use of the inpatient data in HHIC was to report to State DOH on Trauma related costs at hospital for legislative funding purposes. HHIC was able to compile statewide inpatient and Emergency cases related to trauma cases using principal diagnosis and report charges and costs data for all of it's member hospital without the need of it's of the individual hospitals to compile this information. Another example of the use of the data was to report Hawaii Medicaid, Medicaid, Private Insurance charge, costs and reimbursement and underpayments across the Hawaii facility and compared to the national for possible legislation or to use as negotiating tool with commercial 3rd party payors. HHIC was able using the information stored in HHIC and Hawaii Databank to compile these information across it's membership hospital which include all of HHSC facilities and most of the Hawaii Hospital's.

10: Sole Source No. _____

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11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:
 There are no other hospital consortia in the State of Hawaii that share aggregated healthcare data for benchmarking of quality, utilization and market share data. Due to the nature of the service and the coordination required for the statewide collection of this information, it is not feasible for us to use any other vendor than HHIC.

12. Direct any inquiries to: Department: <u>Reimbursement</u> Contact Name/Title: <u>Director of Revenue Management</u>	13 Phone Number: <u>808-733-4155</u> Fax Number: <u>808-733-8427</u>
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Expenditure may be processed with a purchase order: Yes No If no, a contract must be executed
 Agency shall ensure adherence to applicable administrative and statutory requirements.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

 Department Head (sign and print name)	 Kelley C. Roberson HHSC COO & CFO	<u>4/18/07</u> Date
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Reserved for CPO/Delgate Use Only

15 Date Notice Posted: 4-11-07


Submit written objections to this intent to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to: Chief Procurement Officer
 HHSC
 3675 Kilauea Ave.
 Honolulu, Hawaii 96816

16. Chief Procurement Officer comments:

17.

APPROVED DISAPPROVED

NO ACTION REQUIRED



04/23/07
Chief Procurement Officer Date

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